

Management Liability Pro Plus

Appetite Guide



IAT's ML Pro Plus business unit offers management liability coverage to private and not-for-profit companies, including Directors and Officers Liability, Employment Practices Liability, Fiduciary Liability, and Fidelity Insurance (Commercial Crime). Admitted in 50* states, our suite of products is written on Harco National Insurance Company paper. In addition, Excess Liability is available for Directors and Officers, Employment Practices, and Fiduciary Liability on a non-admitted basis.

**NY based risks will be written using New York Free Trade Zone parameters, and as of 7/2/2024 we can entertain Nevada risks on an admitted basis.*

Target Classes of Business (Primary & Excess)

- Aircraft or Aerospace Products
- Construction Companies
- Distributors
- Explosives Manufacturing / Distribution / Storage (No Fireworks)
- Fraternal Organizations
- Home Health Care
- Hospitality
- Hotels
- Manufacturing
- Marina / Yacht Clubs
- Medical Devices
- Medical Groups / Offices: Urgent Care, Nursing Groups, Radiology, etc.
- Museums
- Oil & Gas
- Professional Services
- Real Estate-Commercial & Corporate
- Residential Real Estate Owners / Managers
- Restaurants
- Retail (E-Commerce and Brick & Mortar)
- RV/Truck Rental and Dealership
- Wholesale Distribution
- 501c (3) [not for profit organizations, excluding 501c (6)]

Tougher Classes We Can Consider (Primary & Excess)

- Airports – municipal and private
- Auto Dealers
- Biotech / Pharmaceutical (Pre-clinical and Phases 1 & 2)
- Broadcasting
- Casinos
- Condominiums and Homeowner Associations
- Country Club (for profit or not for profit)
- Daycare / Summer camp – No overnight camps / care or retreats
- ESOP-only in conjunction with other ML lines
- Guns & Ammunition
- Hazardous or Toxic Chemicals
- High-Tech / AI / Software Development / SaaS
- Higher Education and Universities / K-12 Education / Charter Schools (No religious schools)
- Hospitals
- Nursing Homes / Assisted Living / Adult Daycare
- Professional Racing Teams (No Formula 1 racing)
- Staffing Firms (No EPL)
- Start-ups
- Utilities



Scan for details on
Management Liability

Visit iatinsurancegroup.com for more

Meet the Underwriting Team	
David Moone <i>SVP, Management Liability</i> david.moone@iatinsurance.com	
Angela Rimgaila <i>VP, Management Liability</i> angela.rimgaila@iatinsurance.com	Joseph Higgins <i>AVP, Management Liability</i> joseph.higgins@iatinsurance.com
Mary Dooley <i>Underwriting Specialist</i> mary.dooley@iatinsurance.com	Jeffrey Schnitzer <i>Underwriting Specialist</i> jeffrey.schnitzer@iatinsurance.com
Sandra Minott <i>Underwriting Specialist</i> sandra.minott@iatinsurance.com	Tracy Froelich <i>Underwriting Specialist</i> tracy.froelich@iatinsurance.com
Zach Moorefield <i>Senior Underwriter</i> zachary.moorefield@iatinsurance.com	Kelly Mercey <i>Senior Underwriter</i> kelly.mercey@iatinsurance.com
Christopher Evans <i>Underwriter</i> chris.evans@iatinsurance.com	Preston Beckstead <i>Underwriter</i> preston.beckstead@iatinsurance.com
Maddie Shayeghi <i>Underwriter</i> maddie.shayeghi@iatinsurance.com	Sofia Kang <i>Underwriter</i> sofia.kang@iatinsurance.com
Kristen Deering <i>Underwriter</i> kristen.deering@iatinsurance.com	Kaitlyn Ferrara <i>Underwriter</i> kaitlyn.ferrara@iatinsurance.com
Jeff Dominick <i>Associate Underwriter</i> jeff.dominick@iatinsurance.com	Cole Kellogg <i>Associate Underwriter</i> cole.kellogg@iatinsurance.com
Stephen Mulville <i>Associate Underwriter</i> stephen.mulville@iatinsurance.com	
Email submissions to: MLproplus@iatinsurance.com	



Scan for details on
Management Liability

Visit iatinsurancegroup.com for more